























2016 Mercedes-Benz Models

For additional program details, please call Mercedes-Benz at 1-866-628-7232 or send an email to Fleetoperations@mbusa.com.
NEW incentive amount is valid from 4/1/16 to 5/2/16.

Sedans & Wagons	C-Class	From \$38,950*	E-Class	From \$52,650*	S-Class	From \$95,650*	Maybach S600	From \$189,350*	E-Class Wagon	From \$59,900*	
											
	2016 Incentive: \$2,000		2016 Incentive: \$3,500		2016 Incentive: \$4,500 NEW		2016 Incentive: \$1,000		2016 Incentive: \$3,500		
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	CLA-Class	From \$32,050*	C-Class	From \$39,400*	E-Class	From \$54,200*	GLE Coupe	From \$65,100*	CLS-Class	From \$66,900*	S-Class
											
2016 Incentive: \$1,500 NEW		2016 Incentive: \$2,000		2016 Incentive: \$3,500		2016 Incentive: \$1,000		2016 Incentive: \$3,000		2016 Incentive: \$1,000	
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SUVs	GLA-Class	From \$32,500*	GLC-Class	From \$38,950*	GLE SUV	From \$51,100*	GL-Class	From \$64,550*	G-Class	From \$119,900*	
											
	2016 Incentive: \$1,500 NEW		2016 Incentive: \$1,000		2016 Incentive: \$2,000		2016 Incentive: \$2,000		2016 Incentive: \$3,000		
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	SLK-Class	From \$47,000*	SL-Class	From \$85,050*	E-Class Cabriolet	From \$62,250*	B-Class		From \$41,450*		
											
2016 Incentive: \$2,500 NEW		2016 Incentive: \$3,000		2016 Incentive: \$3,500		2016 Incentive: \$3,000					
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smart	coupe	From \$14,650*	smart electric drive		As low as \$12,490**						
											
2016 Incentive: \$250/\$1,250/\$2,000***		2016 Incentive: \$1,000/\$2,800***									

Fleet incentives available on all MY2016 Mercedes-Benz models except the SLS AMG, unless otherwise noted. All incentive amounts are subject to change without notice and should be confirmed with your dealer at the time of transaction. *Suggested starting MSRP excludes all options, taxes, title registration, transportation charge, and dealer prep fee. Actual prices may vary by dealer. **Price shown is with Battery Assurance PlusSM and deducting the potential \$7,500 federal tax credit and before any additional state and local tax savings. Retailer price, terms and vehicle availability may vary. The 2016 smart electric drive coupe and cabriolet and Battery AssurancePlusSM are currently available for purchase, finance and lease in CA, CT, MA, MD, ME, NJ, NY, OR, RI, VT. ***\$250/\$1,250 incentive on gas model and \$1,000 incentive on electric drive is applicable with Mercedes-Benz Financial Services programs or products. The \$2,000 incentive on gas model and \$2,800 incentive on electric drive applies when own source of funding is utilized and is not applicable with Mercedes-Benz Financial Services programs or products.

